

ABHINAV KAPOOR

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Finance executive with 25+ years of progressive experience in driving business strategy and profitable growth. Transformative leader leveraging modern information management tools to manage risk and deliver operational efficiency. Proven track record in building high performance teams, driving business turnarounds, and delivering results in both long and short cycle businesses.

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|-----------------------------|---------------------------------------|--|
| ✓ P&L Management | ✓ Business Transformation | ✓ Operations & Supply Chain |
| ✓ Digital Strategy | ✓ M&A/Business Development | ✓ Internal Controls |

CFO – HyAxiom

HyAxiom – A Doosan Company (2022 – 2024)

- Closed \$150 million preferred equity private placement in a tough market environment.
- Partnered with CEO to execute 2 round of business restructuring, reduced workforce by 50+%.
- Built finance team and established internal controls and procedures for eventual IPO. Audit completed for last 3 years with PCAOB standards.
- Executed with functional leadership a strategic plan targeting 50%+ compounded growth over the next 3 years. Driving strategic evaluation of R&D investments and supply chain optimization to balance cash and growth needs.
- Designed commercial offerings to focus on profitable growth while managing risk for the company, evaluating industry profit pools, and long-term power purchase agreement offerings.

CFO – Industrial Valves, Gears and Pumps

Baker Hughes (2018 – 2022)

- Led turnaround of \$1 billion Industrial business spanning across 40 global legal entities, drove strategic structural changes to deliver 800+ bps operating margin increase in 4 years.
- Executed 2 product line divestitures with PE firms, positioning business for profitable growth. Integrated Flow Control, Gears and Pumps product lines to create industrial technology business.
- Led ERP, simplification, and operational efficiency strategic initiatives for 11 global manufacturing and services sites. Consistently generated free cash flow while investing in infrastructure and new product development for long term growth.
- Partnered with CEO and cross-functional business leadership to implement next gen digital strategy (e-commerce, parts lifecycle management, digital product offerings).
- Developed and coached a high performing finance team with minimal voluntary attrition.

General Electric – 20 years

USA, Singapore, Malaysia, India

CFO Global Operations & Engineering

GE Oil and Gas, Houston (2014 – 2018)

- Optimized manufacturing footprint strategy and financial business processes for 100+ manufacturing locations, managing \$3.3 billion inventory and \$8 billion factory output.
- Led design and implementation of manufacturing and procurement data analytics platform across 20+ ERPs.
- Designed and led global Account Payable platform strategy, delivered \$350+ million / 3.5+% sourcing deflation, increased days to pay 13+ days over 2 years.
- Drove ROI culture in new product introduction process, providing strategic finance support for \$600+ million annual engineering spend.

Business development and Commercial finance executive

GE Global Growth, Singapore/Kuala Lumpur (2012 – 2014)

- Provided strategic commercial finance leadership to the \$4 billion ASEAN region and drove multi-platform mega deals. Won largest distributed power order for new turbine launch in Thailand.
- Led development of 200+ capacity engineering center for Oil and Gas business in Vietnam.
- Developed business plan for Global Light Weight Locomotive for \$1.5 billion market potential.

CFO Asia Pacific (ASEAN, China, India, Australia)

GE Water and Process Technologies Singapore (2008 – 2012)

- Delivered 15% orders growth, 40% rev growth, 90% operating profit growth for \$450 million business with operations across Asia Pacific region. Established financial and operational processes ensuring the highest standards of corporate governance.
- Restructured 2 JVs and 1 plant; built a roadmap for finance backroom COE.
- Optimized free cash flow generation; increased receivable turns by 2 and inventory turns by 3.

Global Financial Planning Analyst

GE Healthcare Milwaukee (2006 – 2008)

- Led short-term planning and long-term strategic growth play book for \$18 billion business.
- Delivered analytics for external segment reporting.
- Developed global financial consolidation platform architecture for sub segment management reporting.

Global Services Supply Chain Finance

GE Healthcare Milwaukee (2002 – 2006)

- Created global process and led SOX certification for \$700 million global services supply chain & structured \$150 million ICP reserve for \$11 billion healthcare inventory.
- Finance IT lead for transition from multiple legacy IT systems to 1 integrated global Oracle ERP across 30 countries with UPS integrated warehouse management.

Finance Analyst

GE India (1997 – 2000)

- Responsible for financial analysis & controllership for \$20 million Ultrasound line of business. Partnered with general manager to deliver on financial commitments.
- Gained multi-business, multi function exposure as part of 2 year premier finance management program (FMP) of GE. Worked in varied industrial environments like Healthcare, Industrial systems and Appliances.

Project Lead and Business Analyst

Patni Computer Systems USA (2000 – 2002), India (1994 – 1995)

- Developed Business logic and IT architecture for Insurance service provider
- Onsite program management for Billing and Insurance policy admin web based solution

MBA – Finance (University of Mumbai)

Bachelor of Engineering – Computer Science (University of Mumbai)